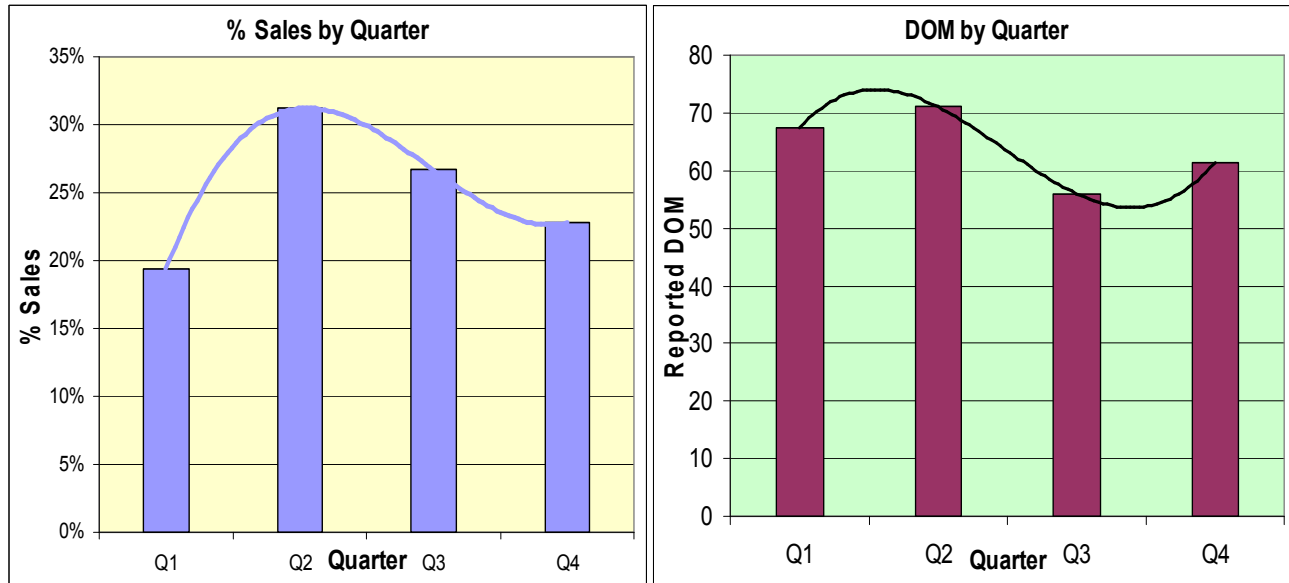


## Seasonal Variations in the South County and McCourtney



The above graphs show all closed sales in the South (Nevada) County and the McCourtney Area for the past 10 years, divided into quarters. We see that the most number of sales occur in the second quarter (April-June). The fewest days on market (DOM) occur in the third quarter (July-Sept). Below we see that the highest price per SF is also in the third quarter. 02/24/2010.



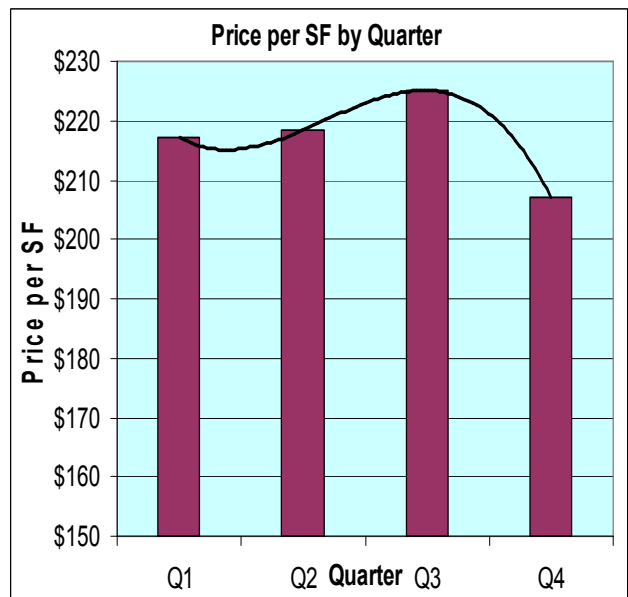
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