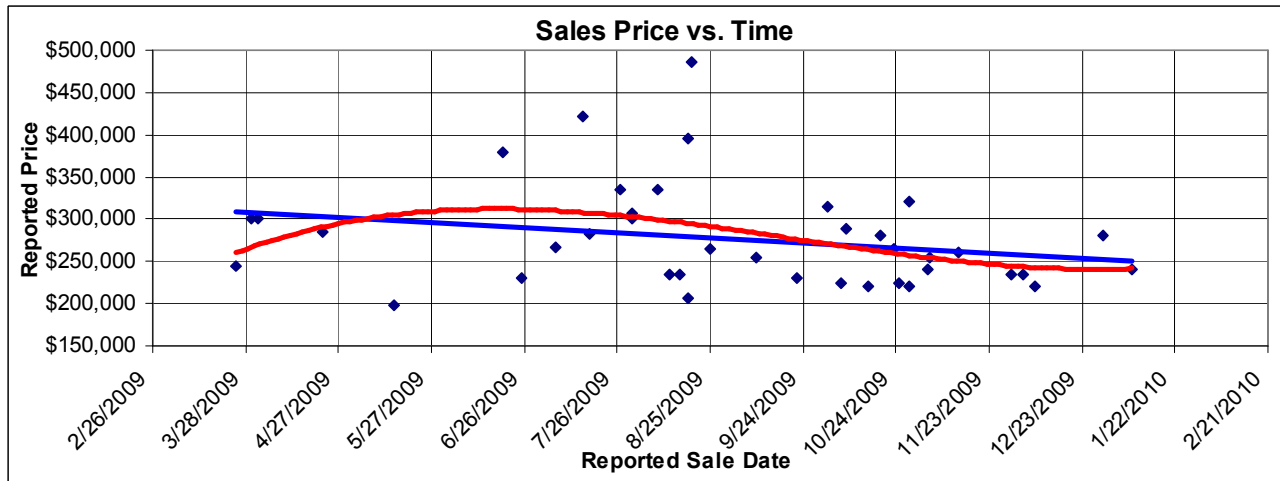
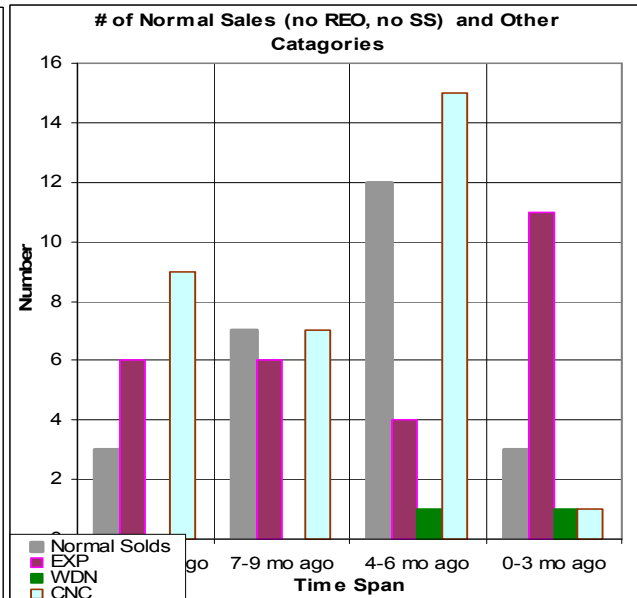
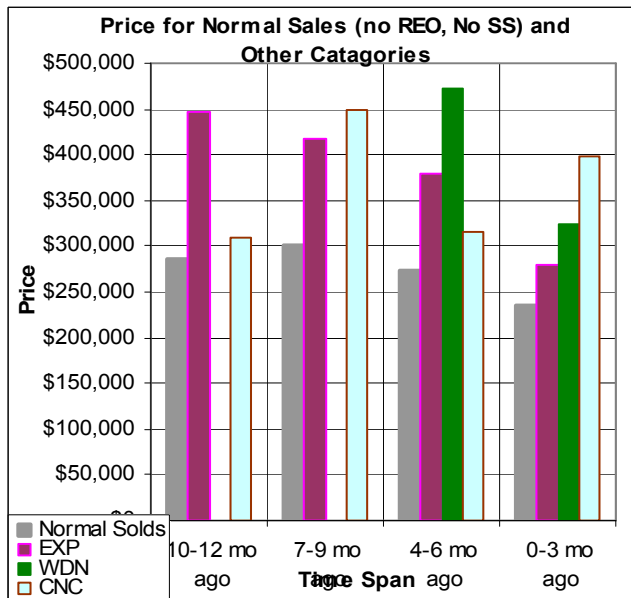


## Alta Sierra Subdivision for the Past Year



The above graph shows closed sales in the Alta Sierra Subdivision between 1,200 and 3,000 SF and built between 1975 and 2005. The graph shows price over the past year, and includes REOs and Short Sales. It shows a decrease in prices of 20% over the past year. The two graphs below show the houses that do not sell, and are withdrawn, expired or cancelled. Generally they are overpriced by \$25,000 to \$200,000. The chart below right shows that about 30% of all homes sell in their present listing, the rest become withdrawn, expired, or cancelled. 02/17/2010.



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