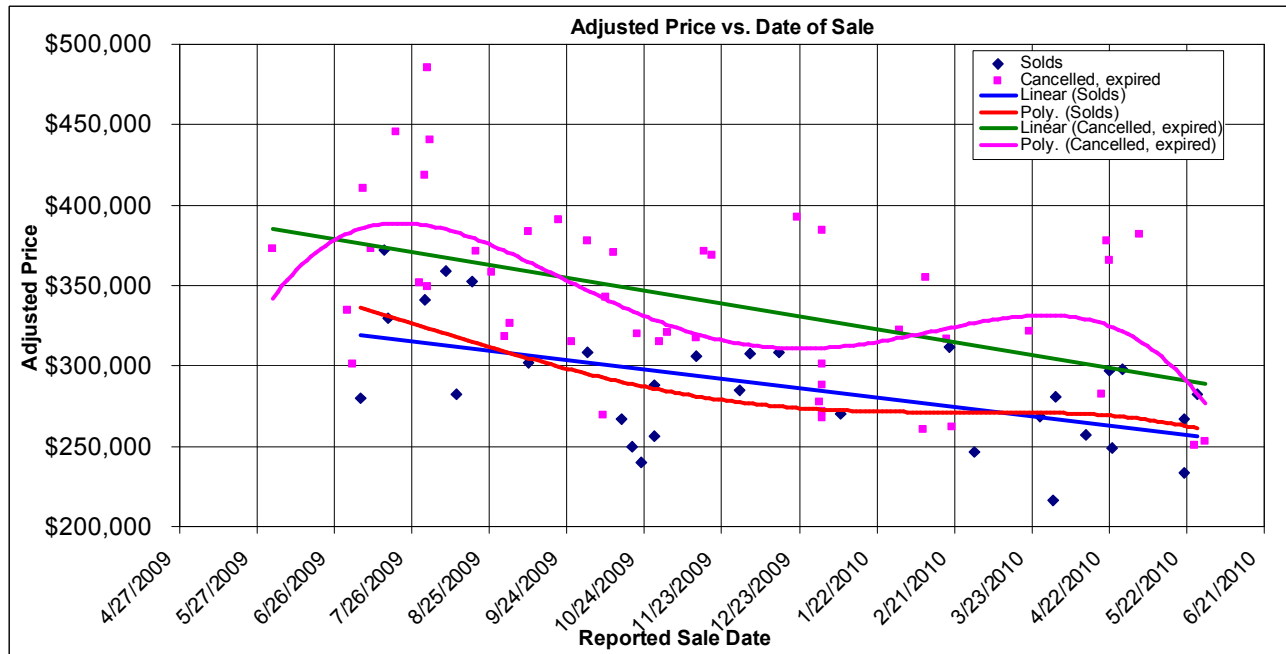
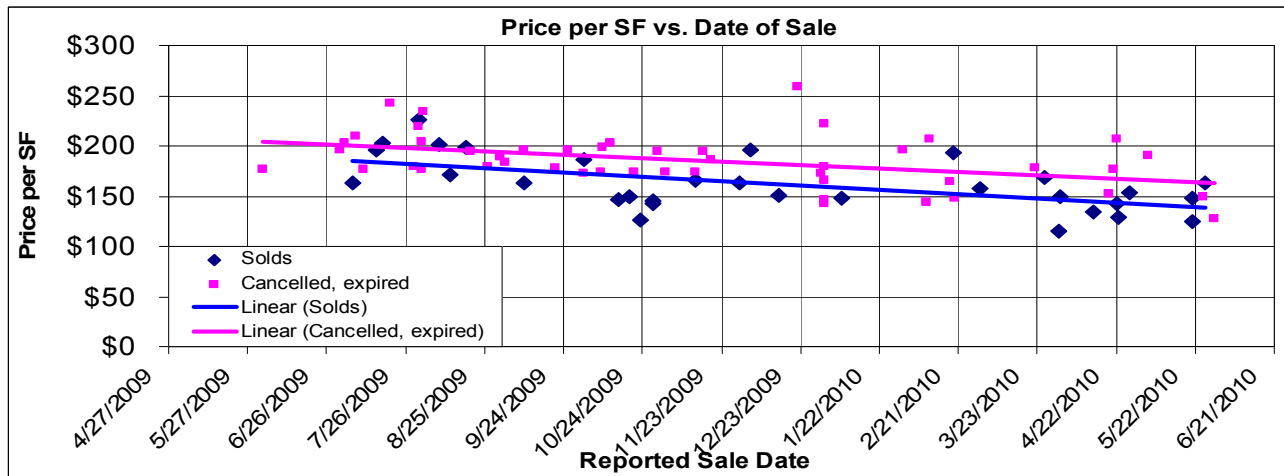


Comparing Those That Sell With Those that Don't



Here is a look at Alta Sierra subdivision sales over the past year, and comparing them to properties that did not sell. These were cancelled, expired or were withdrawn. In both categories, adjustments were made for SF, lot size and year built. We find that those that sold averaged \$256k, while those that did not sell averaged \$293k. Only about \$37k (13%) made the difference between those that sold and those that did not sell. Below we see the price per SF. 6/2/2010.



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