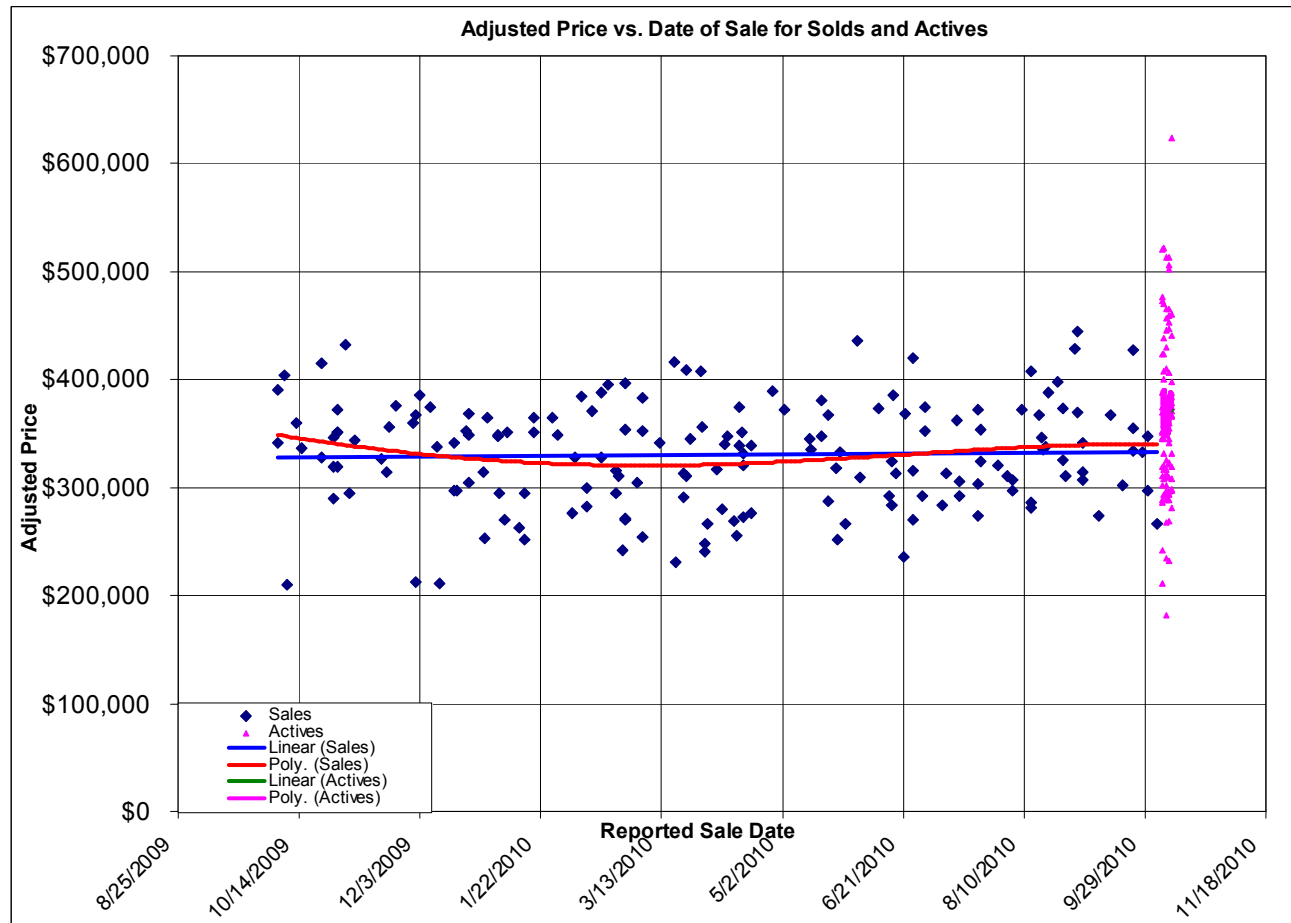


## Comparing Solds To Actives in Auburn



I have never published this type of graph before. Here I scooped up all of the sales in Auburn for the past year. I used homes of 1200 to 3600 SF, built between 1965 and 2005, and on lots of 0.25 to 5 acres. I then adjusted them to a house of 2000 SF, built in 1990 and on 0.75 acre. I brought in all of the actives on October 6, 2010, and posted their listing price along the right edge of the graph. Here we see them range from low to high price. More than likely those that are high priced will not sell at those prices, they will expire or be withdrawn, or they will be reduced in price before they sell. Those that are lower priced will more than likely sell soon. If they don't then it might be something else besides SF, lot size or age of property that is holding them back, perhaps the condition, quality, or location. 10/7/2010.



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